

SLIDE 2

/Evolution

## THE EFFECT OF TIME EXPERIENCE

#### **BELIEF IN ABILITIES**

Being selected by clients like ESA in the 1980s gave us an idea of just how much we would be able to contribute to Market. In the decade that followed, we were the first Italians to launch into pharmaceutical and medical instruments Market.

Not long after, we took an important step into veterinary Market, creating an endorsement method for products with legally established doses below 25 kGy

We used this time to familiarise ourselves with the Market as well as the demands and complexity in supplying a delicate product suited to strategically important sectors for human and their development.

Gammatom



#### GROWTH THROUGH COMPARISON



IN THE PHARMACEUTICAL INDUSTRY



IN THE VETERINARY PHARMACEUTICAL INDUSTRY



/ Identity

### WE GIVE PRECEDENCE TO DEMANDS

WE OBSERVE, STUDY AND CREATE THROUGH THE EYES OF ANOTHER

Listening without putting yourself in someone else's position, assuming with certainty that an order will be placed and from there, mechanically proceeding to the production stage. An encounter based on empathy, manages to transfer the demanding core in every detail, placing whoever has to carry out the job in a position to do so with extreme accuracy and functionality of the objective.

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Let's consider the supply of a standard service far from everyday activities. Adapting our skills and abilities to individual request, even the most difficult, helps strengthen the ability to be competitive and internally expand the desire to face one's own limitations.



/ Evolution

## CHOICES FROM SECTORS OF EXCELLENCY

#### WE KNOW HOW TO STAND OUT

Time needs to be invested in research in order to compete and act as partners to companies and groups operating in strategic sector on world markets, as well as training and development of custom processes, transforming them into certifications and absolute skills.

There is no room for error.

We realised that it was important to present ourselves for what we are. We provide a service aimed at a group of top quality clients, standing by them and growing together with them.

Our idea of communication aims to transfer essential concepts, like the ability to be trustworthy, talented and constantly evolving suppliers.



/ Quality

### ANYONE MAKING A CHOICE, ENHANCES SKILLS



**HUMAN FABRICS** 



PRODUCTS FOR THE COSMETIC INDUSTRY



/ Method

#### COMPETITIVE THROUGH LISTENING







ANALYSIS PHOTOGRAPHY OF THE OBJECTIVE





### SYNERGIES OF ADAPTATION

Tailor Made









/ Human Resources

### **A SPECIFIC** TEAM

TIMELINESS. EFFICIENCY

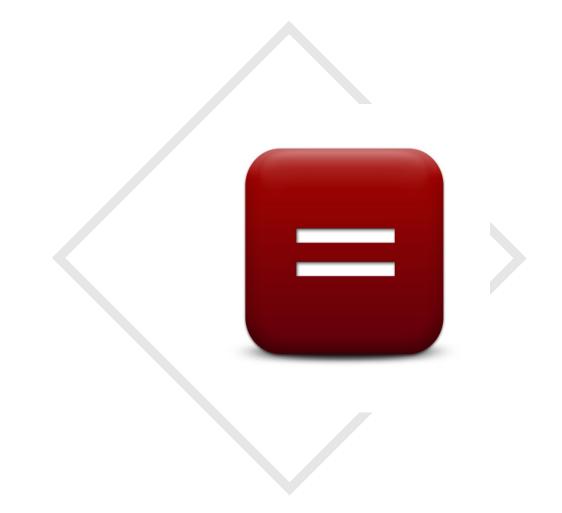
Each request is preliminarily assessed by a team specialized in analysis and needs solutions. The approach does not start from standard procedures but is built on the actual result required.



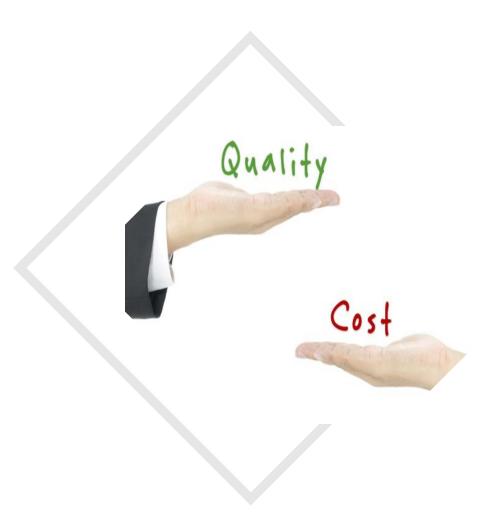
#### ALTERNATIVES







PROCESS CLOSE TO THE STANDARD QUALITATIVE



PROCESS BUT CHEAPER



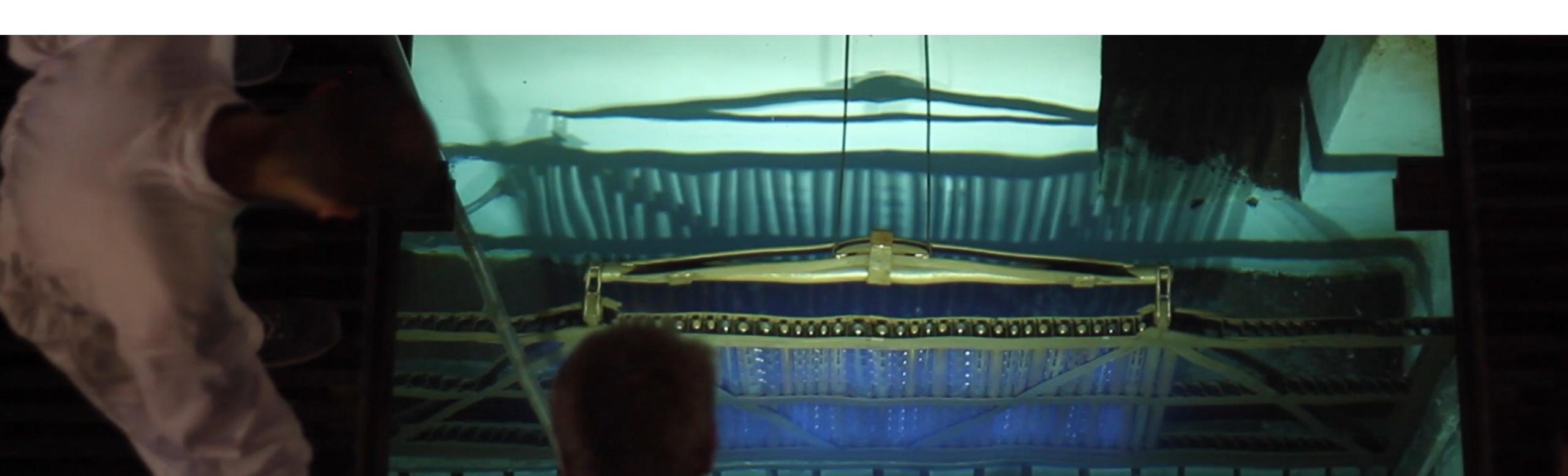




/ Why Unique

#### **AUTONOMOUS AND INDEPENDENT**

We are one of the few companies in the world in the industry to handle maintenance, implementation, change and management of plants.



/ Safety

CONSTANT VALUE OVER TIME

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Since 1998 there have been nine accidents at work, of which two, road accidents outside the company but during working hours; the others, due to distractions of the operators during the handling of the material in the warehouse. NO ONE has ever suffered damage caused by the radiation used in our processes, thanks to advanced security and control systems, in continuous development and updating.



# ANALYSIS OF THE RESULTS COMPARED TO THE TECHNOLOGIES

A budget is allocated annually to search for optimizations and implementations of production plant processes, with an impact on the results, concentrated in the main sectors in which our customers operate.

/ Consulting

# TRUE ADDED VALUE

#### NOT JUST THE SALE OF A SERVICE

Quality is not only value which the client can enjoy.

The true added value is the PRE AND POST sales consulting service offered. The sharing of roles and skills has ensured over time that our Teams have specialised as target assistants to the client, so that's he is fully satisfied with the planned and shared path set out.



SLIDE

By not following standardised solutions, we can create a fully-fledged assistance process which, in its transfer of know-how becomes a genuine consultancy service alongside the product process.

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/ Visible, Because Integrated In The Markets

#### FAIRS AND EVENTS

We participate with interest in events in Italy and worldwide, where the possibility of confrontation and opportunity are obvious moments of growth Here are some of our presences.

- DCATWEEK
- CPHI
- INTERPHEX
- COSMOPROF
- COSMOPACK
- EVENTI ORGANIZZATI DALLA IAEA
- EVENTI ORGANIZZATI DALLA IIA
- MEDICA
- IRRADIATION PANEL



/ Green

#### ENVIRONMENT AND TERRITORY

WE RESPECT, INTEGRATE, MAKE YOU CONSCIOUS, HELP

A company made up of men, plants and products cannot be limited to just business, without the knowledge of how they are made and impacted in the surrounding environment. Today more than ever an imperative, destined to protect future generations and their territory.

When we talk about radiation, people stiffen their thinking, bringing it closer to fear, distrust. However, it is the "non-knowledge" that determines this type of reaction. Our processes are guaranteed and have no impact on the environment in which our children also grow.

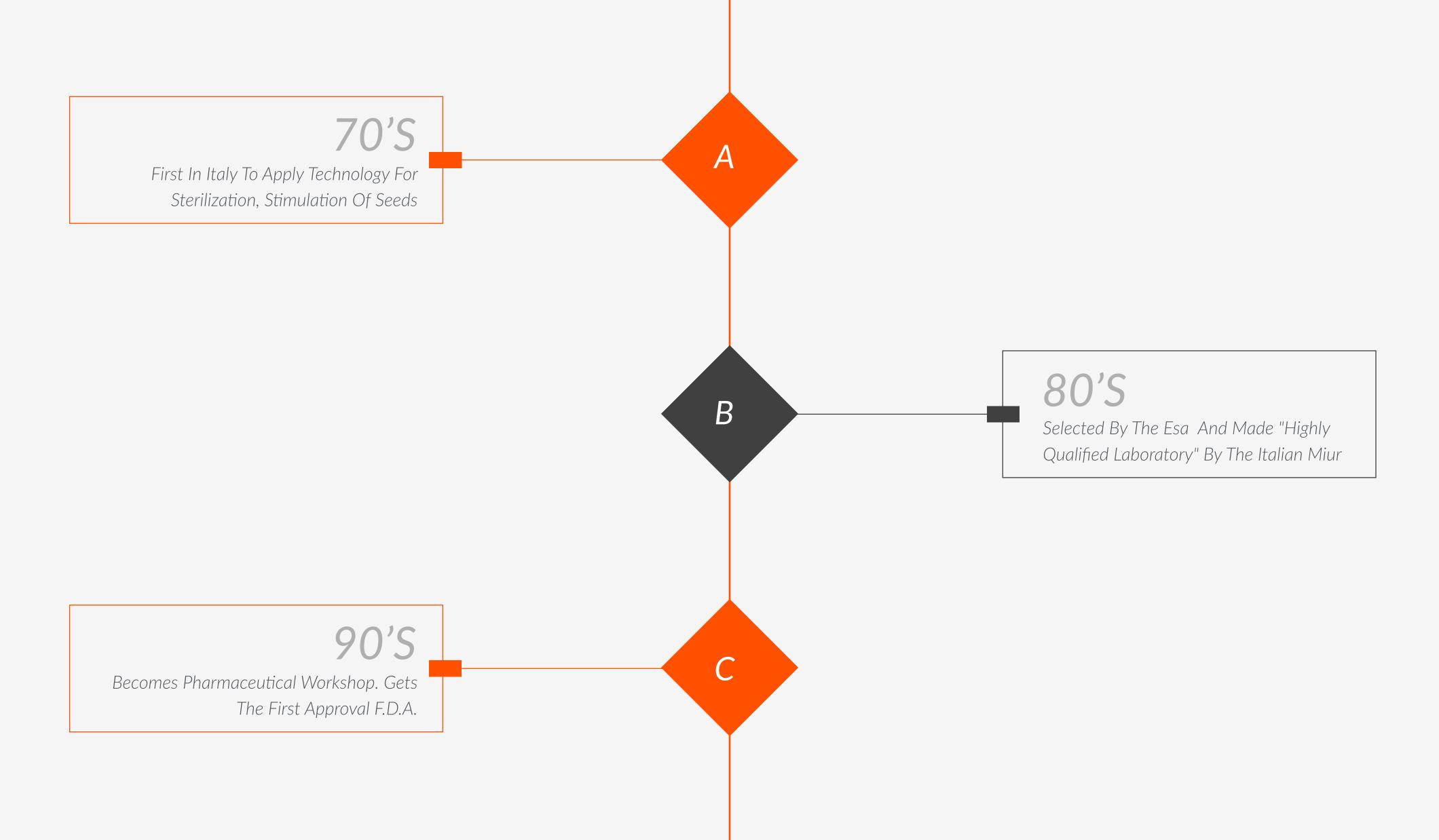


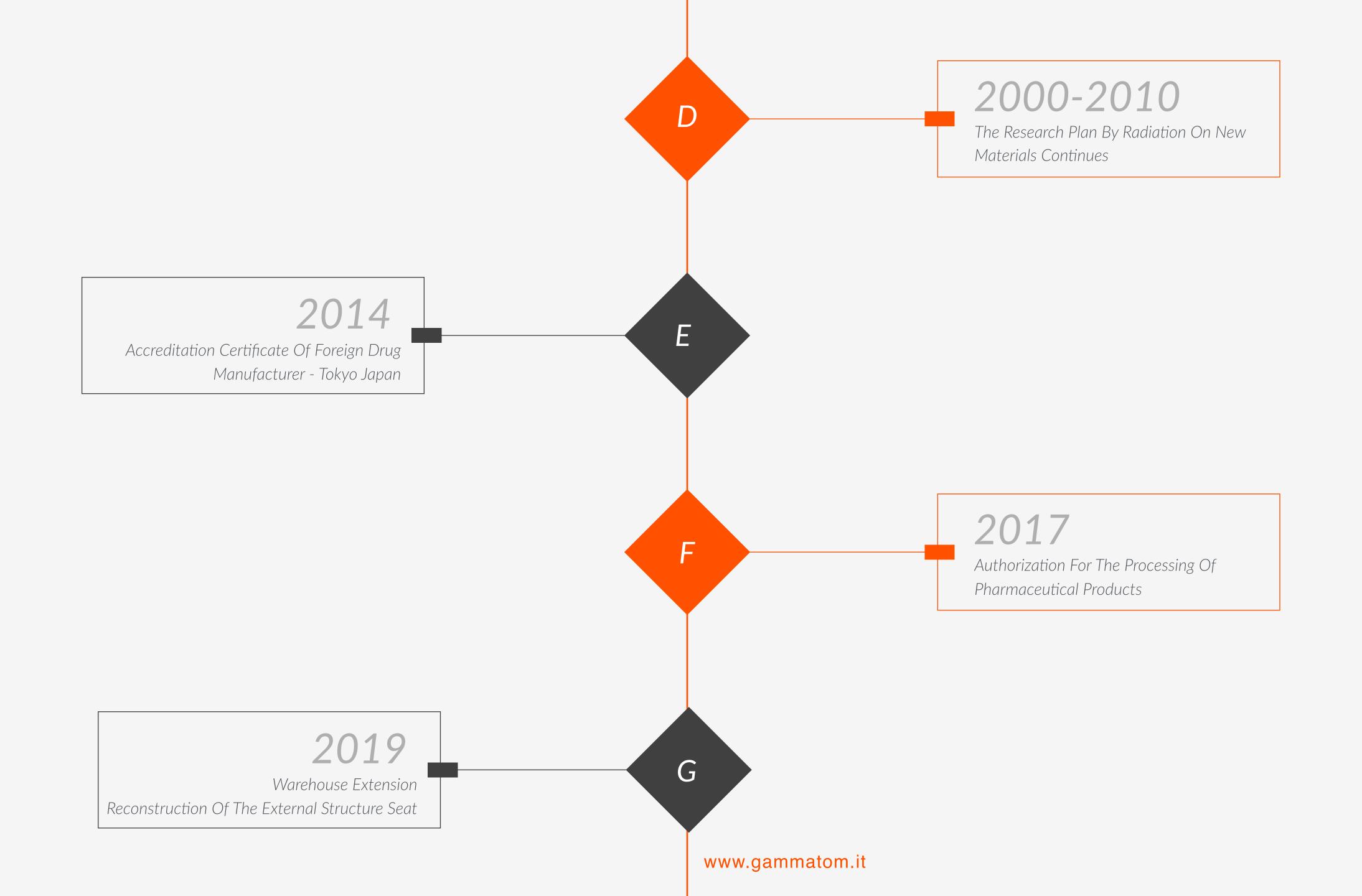
/ Because We Are Not Just Spectators

#### SOCIAL AND SOLIDARITY COMMITMENT

If the concept of "enterprise" is that of an activity for the production or exchange of goods or services, active participation in an exchange of solidarity cannot be ignored. We are in fact at the side and present with small contributions in the circumstances of solidarity requests on the occasion of environmental catastrophes and humanitarian dramas. We have a social commitment in our values, we adhere to local social initiatives because we are integrated.







### **OUR WEBSITE**

Tecnologia

I raggi gamma (γ) sono fotoni, ovvero radiazioni elettromagnetiche prive di massa e con carica elettrica nulla.

Scopri di più







# TOGETHER WE HELP YOUR QUALITY



We arrange a meeting to get to know you better

www.gammatom.it

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